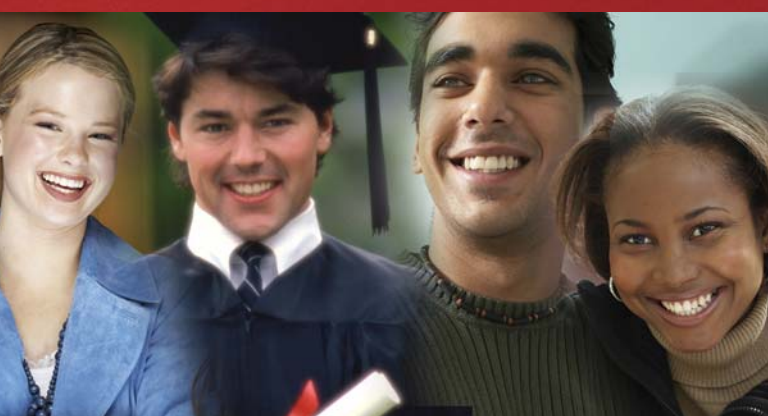


# Tomorrow's Leaders



## Scholarship Eligibility Requirements

Qualified applicants must either be a graduating high school senior or have graduated from high school within the past two years (2006 or after). An exception to the two-year requirement will be made for military or religious service.

To receive a scholarship, applicants must be enrolled in a college-level program or an ASE/NATEF certified post secondary automotive technical program.

Participants must attend a full-time program in the United States or Canada. Graduate programs and undergraduate part-time programs do not qualify.

While anyone may apply, priority is given to students who plan a career in the automotive aftermarket, or who are sons and daughters of families who are in the automotive aftermarket.

At least one letter of recommendation from a non-family member must be submitted with the application and a 250-word essay on why the student believes they deserve to be a scholarship recipient must be submitted with the application.

**Review complete U.S. scholarship requirements at:** [www.automotivescholarships.com](http://www.automotivescholarships.com).  
**Canadian applicants, please review application procedures at:** [www.aiacanada.com](http://www.aiacanada.com).

### The Global Automotive Aftermarket Symposium Scholarship Fund is supported by the industry's leading trade associations.

Automotive Aftermarket Industry Association (AAIA), Automotive Aftermarket Suppliers Association (AASA), Automotive Industries Association of Canada (AIA Canada), Automotive Parts Remanufacturers Association (APRA), Automotive Service Association (ASA), Alliance of State Automotive Aftermarket Associations (ASAAA), Automotive Warehouse Distributors Association (AWDA), Motorist Assurance Program (MAP), Specialty Equipment Market Association (SEMA), Tire Industry Association (TIA), University of the Aftermarket.

**For information and application forms for the GAAS Scholarship Fund, visit:**  
[www.automotivescholarships.com](http://www.automotivescholarships.com)

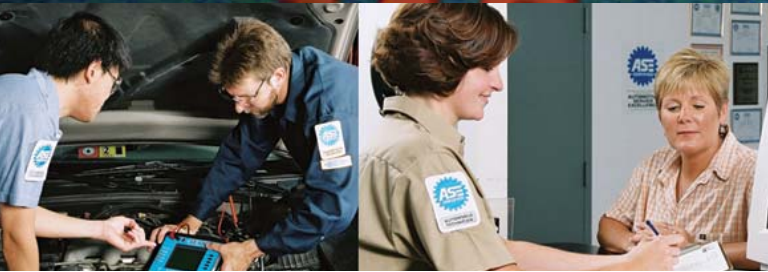


# Global Automotive Aftermarket Symposium Scholarship Program



# Opening Doors For





## Conference With A Cause

The Global Automotive Aftermarket Symposium, started in 1996, has quickly established itself as the industry's leading executive-level educational event. The Symposium's two-day format gathers aftermarket leaders to hear strategic presentations about the future of the industry.

Those who speak and attend the Symposium know that they are not participating in just another conference. The Global Symposium is the industry's only forum where all the net proceeds from the event are used to fund scholarships for undergraduate and vocational technical students preparing for industry careers.



Since 1996, GAAS has used the net proceeds of its annual symposium to fund approximately 1,150 scholarships totaling \$1.1 million. The goal of the GAAS Scholarship Fund is to give financial help to students seeking careers in the aftermarket. Students are pursuing careers in independent mechanical repair shops, collision shops, truck shops, service chains, parts stores, warehouse distributors and manufacturer suppliers. Also, a number of diesel students are working for truck and government fleets.

## Careers

The automotive aftermarket is the industry that keeps America on the road—supplying parts and service to the nation's 198 million motorists and their 233 million vehicles. It is a \$269 billion industry that supplies the U.S. economy with 4.5 millions jobs.

The time is right to choose a career in the automotive aftermarket. Due to the increasing complexity of today's vehicles, there is a growing need for professionals with mechanical and electronic expertise. In addition, parts manufacturers and distributors face the challenge of parts proliferation and the need for more qualified individuals to service the growing do-it-for-me (DIFM) market.

Experts predict that up to 50 percent of today's technicians will retire in the next seven to 15 years. And according to the U.S. Department of Labor there is already a 100,000 service technician shortage. Not only will the industry need more technicians, retirement will also mean that a new generation of parts specialists, engineers, marketers, distributors, and sales professionals will be needed to fill the gap.

## Confirmations

The Global Automotive Aftermarket Symposium Scholarship Fund helps provide the winning edge for hundreds of students each year. Approximately 75 percent of GAAS scholarship recipients plan to become automotive technicians and 25 percent are enrolled in four-year colleges or universities.

A survey of former GAAS scholarship recipients showed that, overall 85 percent of recipients are working in the aftermarket. Plus, four out of five recipients said the scholarship helped them "a lot."

**Here's confirmation from former scholarship recipients that the GAAS Scholarship Fund is making an important difference.**

*"I have always been interested in cars and automotive repair. Obtaining a GAAS scholarship helped make my college education more affordable and to reach my goal of becoming a technician and to start my own repair shop."*

*Nathan Bunck, Owner, Full Throttle Repair*

*"This scholarship and my education from Northwood have opened doors that would not have been opened otherwise. Part of being chosen for this scholarship by a committee of leaders in the automotive aftermarket is that it becomes an affirmation by these people that through my hard work in school they saw me as a potential future leader in this industry."*

*Stephanie DeAnda,  
Southwest Area Sales Manager, Meguiar's*

*"I worked part-time to help pay for my tuition at the University of Northwestern Ohio in the diesel mechanics program. Receiving a Global Symposium scholarship in 2001 helped at the time, so I could afford to make it through school."*

*Jared Bryan,  
Service Technician, Affolder Implement Sales*

*"Ever since I was a little kid I came in and helped my dad with his jobber business. The GAAS scholarship assisted me in completing my education in business, which enabled me to come back and work with my dad to help expand the business. I am also thankful for the bonus GAAS award received six months after graduation, which allowed me to pay for some things to get me started in my career."*

*Tyson Herald,  
Sales Manager, Avon Auto Supply*

*"The biggest way the scholarship helped me achieve my goals was by reducing the costs associated with my education. I was able to concentrate more on where I wanted to go and how I was going to get there. I was able to explore several different jobs during and after graduation."*

*Curt Gottschalk,  
Purchasing Manager, JD Metalworks*

Investing In Your Industry's Future Leaders

